





## **Count on Aflac for Life**

You can't always control what happens to you. You want to help protect your family's financial security, their future, and their peace of mind—so that money doesn't have to be the main focus. An Aflac Final Expense Whole Life insurance plan gives your beneficiaries a cash payment. Your loved ones can focus on what matters, easing the emotional and financial strain a loss could have on your family.

# Is your family protected if something happens to you?

## A final expense life insurance policy to help your loved ones

No one likes to think about the need for life insurance, but your family or loved ones could have to make several important decisions soon after you've passed away. Along with those decisions, end-of-life expenses can quickly add up. Our final expense whole life insurance is an important way you can help make sure they're well-protected.





# Is your family protected if something happens to you?

### Planning for tomorrow, today

#### **Out-of-Pocket Medical Expenses:**

While the majority of end-of-life medical care is paid by Medicare and other insurance or government programs, average out-of-pocket expenses in the last year of life average 12% of total costs,

\$9,530.1 Despite Medicare or private coverage, elderly households may still face considerable financial risk from out-of-pocket health care expense at the end of life.

#### **Legal and Accounting Costs:**

The legal proceedings referred to as probate, and related accounting fees, can be a shock to family and loved ones. Probate costs vary by state while the probate process can take months, or years.

SOURCES:

1 Federal Reserve Bank of Richmond. "Working Papers: End-of-Life Medical Expenses." https://www.richmondfed.org/-/media/RichmondFedOrg/publications/research/working\_papers/2018/pdf/wp18-18.pdf, accessed April 19, 2022.





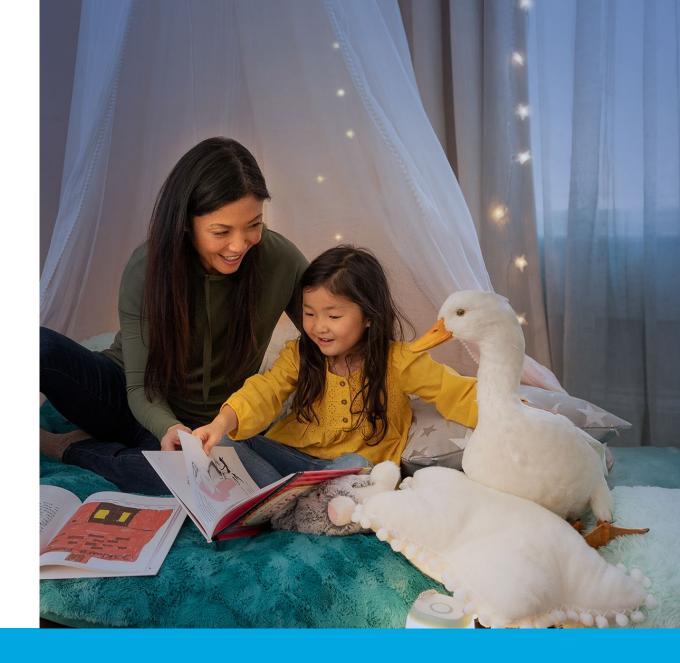
# Is your family protected if something happens to you?

### Planning for tomorrow, today

**Funeral Expenses:** A funeral can be one of your family's largest expenses. The average cost of a funeral is \$7,848. While many believe that cremation is a far less expensive option, data shows that the cost is only 15% less than the traditional funeral.<sup>2</sup> And Social Security may provide a one-time lump-sum death payment to survivors, however that is just a fraction of that expense, paying \$255 to qualified dependents.<sup>3</sup>



<sup>1</sup> Federal Reserve Bank of Richmond. "Working Papers: End-of-Life Medical Expenses." https://www.richmondfed.org/-/media/RichmondFedOrg/publications/research/working\_papers/2018/pdf/wp18-18.pdf, accessed April 19, 2022.





<sup>2</sup> National Funeral Directors Association. "Statistics." nfda.org/news/statistics, updated April 15, 2022.

<sup>3</sup> Social Security Administration. "Survivors Benefits." https://www.ssa.gov/benefits/survivors/ifyou.html#h7, accessed April 19, 2022.

## How much final expense insurance do I need?

The assessment can help you decide how much final expense insurance coverage is right for you. Our assessment can assist you to determine how much insurance you may need to help with your family's immediate needs, such as funeral expenses, uninsured medical costs, and legal and accounting fees.

#### Life Insurance needs worksheet

| Immediate needs  |      |
|--|------|
| Final expenses   |      |
| Costs associated with your burial/funeral                | \$   |
| Uninsured medical costs                                  | +\$  |
| Estate taxes, probate, accounting fees                   | +\$  |
|  |      |
| Household expenses                                       |      |
| Food, housing, utilities, transportation, etc. for three | +\$  |
| months   |      |
|  |      |
|  |      |
| Available assets   | Φ.   |
| Savings and investments                                  | - \$ |
| Bank accounts (checking/savings), money market,          |      |
| CDs, stocks, bonds, mutual funds, annuities, and social  |      |
| security survivor/ child benefit                         |      |
|  | - \$ |
| Retirement savings                                       | - \$ |
| IRAs, 401(k)s, SEP plans, SIMPLE IRA plans, Keoghs,      |      |
| pensions, and profit sharing plans                       |      |
| Estimated amount of life insurance needed                | = \$ |
| Estimated diffount of the insurance needed               | - ψ  |
| Amount of aflac life insurance actually applied for:     | - \$ |
| Amount of anac me insurance actually applied for.        | = \$ |

This form is for illustrative purposes and does not guarantee availability of Aflac life insurance. Aflac life insurance policies are underwritten by Tier One Insurance Company. WWHQ I 1932 Wynnton Road I Columbus, GA 31999.



## Flexible options

Both level and modified plans are available to give you flexible coverage options to help meet your unique needs. Specific plan details can be found here.



Full face value from policy issue if death is due to an accident or natural causes.<sup>2</sup>

#### **Accidental death**

Full benefit immediately

#### Non-accidental death

All policy years = full benefit

#### Modified Plan<sup>1</sup>

Full face from policy issue date if death is due to an accident.<sup>2</sup>

#### **Accidental death**

Full benefit immediately

#### Non-accidental death

Policy years 1 and 2 = limited benefit Policy year 3 = full benefit



| Issue<br>age <sup>3</sup> |    | Min. death benefit | Max. death<br>benefit <sup>4</sup> |
|---------------------------|----|--------------------|------------------------------------|
| 45 –                      |    | \$5,000            | \$50,000                           |
| 56 –                      | 65 | \$5,000            | \$40,000                           |
| 66 –                      | 75 | \$5,000            | \$30,000                           |
| 76 –                      | 80 | \$5,000            | \$25,000                           |
|                           |    |                    |                                    |

#### **Modified benefit amounts**

| ssue             | Min. death | Max. death           |
|------------------|------------|----------------------|
| age <sup>3</sup> | benefit    | benefit <sup>4</sup> |
| 45 <i>–</i> 75   | \$2,000    | \$25,000             |

<sup>&</sup>lt;sup>1</sup> Annual administrative fee \$48.

<sup>&</sup>lt;sup>2</sup> See Limitations & Exclusions for further details.

<sup>&</sup>lt;sup>3</sup> Age as of last birthday.

<sup>&</sup>lt;sup>4</sup>Maximum benefit amount varies according to the age of the applicant at the time of policy issue.

## Policy Riders (available for Level Plan only)

#### **Accelerated Death Benefits Rider**

This rider pays up to 50% of the death benefit (less policy loan) if a physician provides written certification that the insured meets the definition for a qualifying event, which is a medical condition that results in a terminal illness with a life expectancy of less than 12 months.

The minimum benefit is \$1,000, and the maximum benefit is \$15,000. An administrative fee not to exceed \$200 will be taken from the benefit amount.

#### **Accidental Death Benefit Rider**

This rider pays 100% of the base policy's face amount for accidental death for issue ages 40 through 70.

#### **Children's Term Insurance Rider**

This rider provides coverage for a child, stepchild, legally adopted child, grandchild, legally adopted grandchild, or great grandchild.

This benefit is available from \$2,500 up to a maximum of \$10,000 per child, in \$2,500 increments. Coverage amount selected will be the same for all covered children and may not exceed the face amount of the base policy.

Issue ages begin at 30 days through less than 18 years old. Policy becomes convertible to a whole life policy between the ages of 22 to 25.



## Protection you can count on

If your policy has a guaranteed cash surrender value, we have non-forfeiture options that offer full or partial benefits or a partial refund of premiums after a lapse in coverage due to non-payment of premiums. These options allow you to decrease your risk if your policy lapses due to non-payment at the end of your grace period.

#### Reduced paid-up insurance

This allows your beneficiary to receive a death benefit reduced to the amount of life insurance that can be purchased for the accrued cash value in the policy, if any.

#### **Extended term insurance**

This option is available if extended term insurance values are shown in the Policy Schedule.

This option provides level term insurance for the full death benefit amount but for a shorter period of time.

#### **Automatic premium loan**

This option may help pay future premiums. It takes the cash value accrued and applies it toward the premium.

If there is not enough cash value to cover the premium as a policy loan, no automatic premium loan will be made.

Any remaining value will be applied under the above non- forfeiture options.

You can elect the non-forfeiture option at the time of application and at any time in writing during your lifetime. The option is triggered when your premium remains unpaid at the end of the grace period and you have enough cash value.\*

The more cash value you have in your policy at the time the non-forfeiture option is triggered, the more the paid-up benefit or the longer term period you will have.

If you don't elect a non-forfeiture option, an appropriate option will automatically apply.



\*In the early years of your policy, you may not have enough cash value for reduced paid-up insurance, extended term insurance, or automatic premium loan.

## Match your Social Security deposit schedule





If you're receiving Social Security benefits, we can set up your automatic payments to line up with your Social Security deposit schedule. That way, it's easy to pay your premiums and keep your plan current.



### **Limitations and Exclusions**

#### Level and Modified Whole Life Plans Limitations

If the insured, while sane or insane, dies by suicide within two years after the policy effective date shown in the Policy Schedule, the death proceeds under the policy will be an amount equal to: the premiums paid; less the loan balance as of the date of death.

#### Modified Whole Life Plan Accidental Death Exclusions

We will not pay benefits for any accidental death caused by or contributed by, in whole or in part, any of the following:

- · disease, illness or infirmity of the body or mind;
- war, whether declared or not, or any act or hazard of war;
- participation in a riot or insurrection;
- suicide, whether you are sane or insane;
- intentionally self-inflicted injury, whether you are sane or insane;
- · committing or attempting to commit a felony;

- participation in an illegal occupation;
- travel in or descent from any kind of aircraft, unless you are being transported solely as a fare paying passenger; travel in an aircraft or device used for testing or experimental purposes, used by any military authority or used for travel beyond the earth's atmosphere;
- participation in any of the following high risk activities: sky diving, parachuting, hang-gliding, bungee jumping, sail-gliding, parasailing, soaring, ballooning, parakiting, mountain climbing, cave exploration, scuba diving, driving or riding in any motor-driven vehicle in any race, stunt show or speed test or on any race course or speedway;
- voluntarily taking any drug or medication, unless prescribed by a physician and taken in accordance with the physician's instructions;
- intoxication as defined by the jurisdiction where the accident occurred;
- any poison or gas voluntarily taken, administered or inhaled, except in the course of employment;
- an infection not occurring as the direct result or consequence of accidental bodily injury, or
- · medical or surgical treatment of disease or infirmity.



## **Limitations and Exclusions**

#### **Accidental Death Benefit Rider Limitations and Exclusions**

We will not pay benefits for any accidental death caused by or contributed by, in whole or in part, from the exclusions outlined under the Modified Whole Life Plan Accidental Death Exclusions.

The rider does not cover death resulting directly or indirectly, in whole or in part, from:

- disease, illness or infirmity of the body or mind;
- war, whether declared or not, or any act or hazard of war;
- participation in a riot or insurrection;
- suicide, whether you are sane or insane;
- intentionally self-inflicted injury, whether the insured is sane or insane;
- · participation in an illegal occupation or activity;

- travel in or descent from any kind of aircraft, unless the Insured is being transported solely as a fare paying passenger;
- travel in an aircraft or device used for testing or experimental purposes, used by any military authority or used for travel beyond the earth's atmosphere;
- participation in any of the following high risk activities: sky diving, parachuting, hang-gliding, bungee jumping, sail-gliding, parasailing, soaring, ballooning, parakiting, mountain climbing, cave exploration, scuba diving, driving or riding in any motor-driven vehicle in any race, stunt show or speed test or on any race course or speedway;
- voluntarily taking any drug or medication, unless prescribed by a physician and taken in accordance with the physician's instructions;
- intoxication as defined by the jurisdiction where the accident occurred;
- any poison or gas voluntarily taken, administered or inhaled, except in the course of employment;
- an infection not occurring as the direct result or consequence of accidental bodily injury, or
- medical or surgical treatment of disease or infirmity.



### **Limitations and Exclusions**

#### **Accelerated Death Benefits Rider Limitations**

Death proceeds and cash surrender values will be reduced upon payment of an accelerated benefit. Accelerated death benefits may be taxable by your state. The owner should seek additional information from his or her personal tax advisor about the tax status of the pre-payment amount.

#### **Children's Term Insurance Rider Limitations**

If an insured child, while sane or insane, dies by suicide within two years after the date the insured child's coverage became effective under the rider, the death proceeds under the rider will be limited to an amount equal to the premiums paid for the insured child's coverage.





## **About Aflac**

Aflac is a Fortune 500 company, providing financial protection to more than 50 million people worldwide. Our customers choose Aflac because of our commitment to providing them with the confidence that comes from knowing they have assistance in being prepared for whatever life may bring. Aflac's Final Expense Whole Life insurance policy is just another way we can be there for you and your family when you need us most.

## Summary of coverage

(To be completed by insurance agent/producer at the time of application)

| Presented to: | Plan name:          |
|---------------|---------------------|
| Beneficiary:  | Policy face amount: |
| Policyowner:  | Riders:             |
| Agent name:   | Total premium:      |
| Agent phone:  | _ Draft date:       |

#### Aflac.com

This is a brief product overview only. Coverage may not be available in all states. Benefits/premium rates may vary based on coverage selected. Optional riders are available at an additional cost. The policy has limitations and exclusions that may affect benefits payable. Refer to the policy for complete details, definitions, limitations and exclusions.



In AR, ID, OK, OR, PA, TX and VA: Policies ICC21-AFLLBL21 and ICC21-AFLRPL21; and Riders ICC21-AFLABR22, ICC21- AFLADB22, and ICC21-AFLCDR22.

Thank you