

## **PRODUCT INFORMATION**

Underwriting	Simplified	Underwriting
State Availability	Not available in AK, AL, HI, LA, MA, NH and NY	
Issue Ages	50-85	
Face Amount	\$5,000 - \$25,000	\$5,000 - \$10,000
Dual Contracting		No
E&O Required - Yes/No	No	
Death Benefit Months 1-12	Immediate Full Face Amount	30% of Face Amount
Death Benefit Months 13-24	100% of Face Amount	70% of Face Amount
Death Benefit Months 25+	100% of Face Amount	100% of Face Amount
Accidental Death Benefit	100% of Face Amount (Not Available in AR)	

## **SALES INFORMATION**

E-App Available	No
Contracting	Paper Only
Telesale Available	Yes
Voice Signature	Yes
Paper App Available	Yes
Payments Acceptable	EFT & Check (if direct billed)
Face to Face Required	Yes
Available Riders	Accelerated Living Benefit - Terminal
	Condition and Permanent Confinement

## **COMMISSION INFORMATION**

Renewals	Yes
Advancing	Yes - Up to 1 year
<b>Commissions Paid</b>	Daily
Chargebacks	
	Advanced Commissions - Charge back what
	is not earned
	As Earned Commissions - Only chargeback
	what is reversed (NSF/Rescision)