

AMERICAN-AMICABLE SENIOR CHOICE

PRODUCT INFORMATION

| | Family Choice | | Senior Choice | | | |
|-----------------------|---------------------------------|----------|-----------------|----------|----------|--|
| | Immediate | ROP | Immediate | Graded | ROP | |
| Underwriting | Simplified Issue | | | | | |
| Issue Ages | 0-49 | 18-49 | | 50-85 | | |
| State Availability | Not Available in MT, NH, NY, PR | | | | | |
| Dual Contracting | No | | | | | |
| E&O Required - Yes/No | No | | | | | |
| Minimum Face Amount | \$10,000 | | \$2,500 | | | |
| Maximum Face Amount | \$35,000 | \$20,000 | 50-75: \$35,000 | \$20,000 | \$20,000 | |
| | | | 76-85: \$20,000 | | | |

SALES INFORMATION

| Death Benefit Year 1 | 100% of Face Amount | ROP + 10% | 100% of Face Amount | 30% of Face Amount | ROP + 10% | | |
|---------------------------|--|-----------|---------------------|---------------------|-----------|--|--|
| Death Benefit Year 2 | 100% of Face Amount | ROP + 10% | 100% of Face Amount | 70% of Face Amount | ROP + 10% | | |
| Death Benefit Year 3 | 100% of Face Amount | ROP + 10% | 100% of Face Amount | 100% of Face Amount | ROP + 10% | | |
| Death Benefit Year 4+ | 100% of Face Amount | | | | | | |
| Accidental Death Benefit | 100% of Face Amount | | | | | | |
| E-App Available | Yes | | | | | | |
| Voice Signature Available | No | | | | | | |
| Telesale Available | No | | | | | | |
| Payments Acceptable | Bank Draft - Medicaid Calander | | | | | | |
| Face to Face Required | Yes | | | | | | |
| Riders | Level Term Insurance, Waiver of Premium, Children's Insurance Agreement, Accidental Death Benefit, Terminal Illness Accelerated Benefit Accelerated Benefit Confined Care Grandchild Rider, Nursing Home Waiver of Premium, Children's Insurance Agreement, Accidental Death Benefit, Terminal Illness Accelerated Benefit, Accelerated Benefit Confined Care | | | | | | |

COMMISSION INFORMATION

| Renewals | Yes | | |
|------------------|--|--|--|
| Advancing | Yes | | |
| Commissions Paid | Daily | | |
| Chargebacks | Advanced Commissions - Charged back what is not earned | | |
| | (Example: If 4 months of premium was paid on a 9 month advancing, 5 months are charged back) | | |
| | As Earned Commissions - Only chargeback what is reversed. | | |